

Jeal Computer Services

Three Year Profit & Loss Comparison by Account
July 2012 to June 2013

	Jul 2010 to Jun 2011	Jul 2011 to Jun 2012	Jul 2012 to Jun 2013	Current Budget
Income				
Income From Vehicle Sales	\$1,407,948.47	\$2,240,903.50	\$1,596,950.04	
Income From Other Business Activities	\$85,909.88	\$185,099.22	\$170,764.66	
Non Refundable Deposits	\$1,006.37	\$3,779.99	\$1,154.56	
Commissions Received	\$1,309.09	\$3,140.90	\$1,000.00	
Interest Received	\$995.74	\$2,147.86	\$1,391.12	
Regos	\$6,203.48	\$4,974.36	\$4,791.91	
<i>Workshop Income</i>				
Income from Workshop	\$36.81			
WARRANTY	\$400.00	\$759.09	\$257.27	
	\$1,503,809.84	\$2,440,804.92	\$1,776,309.56	
Cost of Goods Sold				
Cost of Vehicles Sold	\$1,005,655.46	\$1,664,917.06	\$1,164,410.08	
Cost of Reconditioning and Other Goods Sold	\$199,549.87	\$329,516.59	\$303,341.57	
<i>Cost of Goods Sold - Workshop</i>				
	\$1,205,205.33	\$1,994,433.65	\$1,467,751.65	
Gross Profit/(Loss)	\$298,604.51	\$446,371.27	\$308,557.91	
Expenses				
Insurance Comprehensive	\$13,771.58	\$16,790.71	\$9,593.90	
Insurance workers comp	\$1,022.78	\$1,370.75	\$336.93	
Bank Fees	\$3,402.65	\$4,652.38	\$3,036.05	
Charity Donations	\$236.36	\$510.91	\$1,018.18	
Interest	\$113.24	\$110.04	\$47.74	
Toll/Fines		\$559.00	\$165.66	
Account	\$497.86	\$540.82	\$605.29	
Income Tax expense	\$8,298.00			
<i>Yard Expenses</i>				
sundry expenses	\$2,792.38	\$571.75		
Spare Parts	\$1,548.78	\$2,509.15	\$2,670.65	
petrol	\$6,879.26	\$7,044.45	\$5,583.65	
Cleaners	\$390.00			
<i>Workshop</i>				
Creditors Rounding	(\$0.91)			
Debtors Rounding		(\$0.43)		
Office Expenses	\$3,442.88	\$3,061.79	\$2,508.25	
Johns Smith Wages	\$2,356.00	\$1,697.00	\$2,530.00	
<i>Office Expenses</i>				
Rent	\$49,184.26	\$57,999.96	\$38,663.04	

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Electricity	\$3,625.66	\$4,204.24	\$2,365.74	
Water	\$270.41		\$351.95	
Telephone	\$2,667.90	\$3,890.42	\$1,972.72	
office groceries	\$92.39	\$625.48	\$537.61	
Stationery	\$726.55	\$450.35	\$319.68	
petty cash	\$7,557.66	\$12,272.89	\$10,124.43	
office maintainance	\$774.30	\$554.36	\$38.05	
post	\$53.05	\$134.57	\$168.91	
car display items	\$1,124.03			
signs	\$1,697.40			
accounting fees	\$2,770.00	\$4,380.00	\$2,730.00	
Computer expenses	\$7,045.94	\$3,445.45	\$1,983.64	
extra	\$2,445.59	\$7,990.82	(\$983.18)	
<i>Salaries and Wages</i>				
Gross Salaries and Wages	\$1,560.25	\$490.00	\$1,150.00	
Mary Smith Gross Salaries and Wages	\$53,847.00	\$86,577.00	\$57,260.00	
Barry Jones Gross salaries and wages	\$18,000.00			
Betty Jones Gross salaries and wages	\$18,000.00			
Borris Jones gross salaries and wages		\$550.00		
casual wages and cleaners	\$2,636.25			
SGC Contributions	\$1,098.00	\$7,404.30	\$5,227.20	
Mary SGC Contributions	\$3,102.50			
Diesel Petrol	\$74.38			
Super Expense	\$90.00		(\$180.00)	
advertising	\$1,138.04	\$740.00		
advertising trading post	\$3,996.44	\$4,793.22	\$1,809.28	
advertising carsales	\$21,546.47	\$46,548.36	\$25,119.36	
advertising drive	\$7,280.00	\$6,552.00	\$2,025.00	
advertising gumtree			\$1,596.00	
Commissions	\$4,104.55	\$2,477.27		
Betty White		\$25,500.00	\$30,813.64	
Debbie Jones	\$18,800.00			
PPSR		\$346.45	\$349.58	
	\$280,059.88	\$317,345.46	\$211,538.95	
Net Profit/(Loss)	\$18,544.63	\$129,025.81	\$97,018.96	